

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 084 are listed below

SIN #	SIN Title	Total Sales in \$
246 20 1	Miscellaneous Alarm and Signal Systems. Process Monitoring/Fault Reporting Devices or Systems - SUBJECT TO COOPERATIVE PURCHASING	\$206,140
246 20 2	Miscellaneous Alarm and Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$243,556
246 20 3	Miscellaneous Alarm and Signal Systems. Audible/Visual Warning/Signaling Devices - SUBJECT TO COOPERATIVE PURCHASING	\$7,761,962
246 20 4	Miscellaneous Alarm and Signal Systems. Warning System Devices (Patient/Detainees) - SUBJECT TO COOPERATIVE PURCHASING	\$1,334,746
246 23	Anti-Theft Material Alarm Control Systems for Detection of Property - SUBJECT TO COOPERATIVE PURCHASING	\$19,273
246 25	Fire Alarm Systems - SUBJECT TO COOPERATIVE PURCHASING	\$3,806,170
246 35 1	Access Control Systems, Door entry control by card access, magnetic proximity - SUBJECT TO COOPERATIVE PURCHASING	\$26,394,366
246 35 2	Access Control Systems, Door entry control by touch access, dial, digital, keyboard, keypad - SUBJECT TO COOPERATIVE PURCHASING	\$4,483,792
246 35 3	Access Control Systems, Parking Access Control - SUBJECT TO COOPERATIVE PURCHASING	\$151,405
246 35 4	Access Control Systems, Emergency exit door access/alarm systems for security and/or fire safety - SUBJECT TO COOPERATIVE PURCHASING	\$77,359
246 35 5	Access Control Systems - Vehicle Arrest/Security Barrier/Barricade/Bollard Systems, Decorative Barrier Planters - SUBJECT TO COOPERATIVE PURCHASING	\$11,968,506
246 35 6	Other Access Control Systems - SUBJECT TO COOPERATIVE PURCHASING	\$4,649,600
246 36	Locking Devices - SUBJECT TO COOPERATIVE PURCHASING	\$4,751,453
246 40	Intrusion Alarms and Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$13,041,150
246 42 1	Facility Management Systems - SUBJECT TO COOPERATIVE PURCHASING	\$30,829,440
246 42 2	Facility Management Systems - SUBJECT TO COOPERATIVE PURCHASING	\$13,154,150
246 42 3	Facility Management Systems - SUBJECT TO COOPERATIVE PURCHASING	\$9,615,272
246 43	Perimeter Security/Detection Systems - SUBJECT TO COOPERATIVE PURCHASING	\$5,336,755

246 50	Ancillary Services relating to Security/Facility Management Systems - SUBJECT TO COOPERATIVE PURCHASING	\$73,839,589
246 51	Installation of Security/Facility Management Systems Requiring Construction - SUBJECT TO COOPERATIVE PURCHASING	\$16,318,483
246 52	Professional Security/Facility Management Services - SUBJECT TO COOPERATIVE PURCHASING	\$187,976,406
246 53	Facility Management and Energy Solutions - SUBJECT TO COOPERATIVE PURCHASING	\$3,573,700
246 54	Protective Service Occupations - SUBJECT TO COOPERATIVE PURCHASING	\$807,887,320
246 60 1	Security Systems Integration and Design Services - SUBJECT TO COOPERATIVE PURCHASING	\$39,973
246 60 2	Security Management and Support Services - SUBJECT TO COOPERATIVE PURCHASING	\$355,738
246 60 3	Security System Life Cycle Support - SUBJECT TO COOPERATIVE PURCHASING	\$1,601,604
246 60 4	Total Solution Support Products - SUBJECT TO COOPERATIVE PURCHASING	\$39,836
246 99	Introduction of New Products/Services relating to Alarm and Signal Systems/Facility - SUBJECT TO COOPERATIVE PURCHASING	\$70,227,826
260 01	Boats, Powered - SUBJECT TO COOPERATIVE PURCHASING	\$139,754,462
260 03	Boats, Nonpowered - SUBJECT TO COOPERATIVE PURCHASING	\$7,530,903
260 06	Boats, Inflatable, Powered and Nonpowered - SUBJECT TO COOPERATIVE PURCHASING	\$10,686,022
260 09	Inboard and Outboard Engines, Marine Diesel Propulsion Engines (Ranging in Horsepower from 150-4,000) - SUBJECT TO COOPERATIVE PURCHASING	\$13,746,170
260 10	Marine Craft Electronics - SUBJECT TO COOPERATIVE PURCHASING	\$1,513,792
260 11	Marine Craft Trailers and Trailer Accessories/Spare Parts - SUBJECT TO COOPERATIVE PURCHASING	\$88,917
260 12	Floating Marine Barriers and Booms, Floats, Perimeter Floats, and Moorings - SUBJECT TO COOPERATIVE PURCHASING	\$5,360,795
260 13	Marine Craft Modifications, Marine Craft Repair and Marine Craft Spare Parts - SUBJECT TO COOPERATIVE PURCHASING	\$961,739
260 14	Harbor/Waterfront Security Products and Services and Professional Marine Security Services - SUBJECT TO COOPERATIVE PURCHASING	\$3,697,337
260 98	Ancillary Services Relating to Marine Craft Systems - SUBJECT TO COOPERATIVE PURCHASING	\$1,117,064
260 99	Introduction of New Products and Services Items Directly Related to Marine Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$5,238,909
426 1A	Miscellaneous Personal Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$133,876,504

426 1B	Body Armor - SUBJECT TO COOPERATIVE PURCHASING	\$98,342,546
426 1C	Helmets - SUBJECT TO COOPERATIVE PURCHASING	\$23,066,456
426 1D	Restraining Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$13,139,204
426 1G	Miscellaneous Non-Personal Law Enforcement Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$8,316,985
426 2A	Canine Training and Handling Equipment, Canine Search and Detection - SUBJECT TO COOPERATIVE PURCHASING	\$6,627,752
426 3A	Emergency Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$19,295,259
426 3B	In-Vehicle Protection and Restraint Systems - SUBJECT TO COOPERATIVE PURCHASING	\$621,906
426 3C		\$0
426 3D	Police Bicycles	\$0
426 4C	Night Vision Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$25,967,783
426 4D	Alcohol Detection Kits and Devices - SUBJECT TO COOPERATIVE PURCHASING	\$236,536
426 4E	Bomb Disposal and Hazardous Material Protective and Detective Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$46,123,931
426 4F	Emergency Preparedness and First Responder Equipment, Training and Services - SUBJECT TO COOPERATIVE PURCHASING	\$76,890,449
426 4G	Firearms Storage, Securing and Cleaning Equipment; Unloading Stations; Bullet Recovery Systems and Gun Racks - SUBJECT TO COOPERATIVE PURCHASING	\$23,062,668
426 4J	Target Systems/Target Range Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$8,302,101
426 4K	Metal and Bomb Detection Equipment: - SUBJECT TO COOPERATIVE PURCHASING	\$104,889,102
426 4L	Fingerprinting/Palmprinting (Taking and Detection) and Evidential Casting Materials - SUBJECT TO COOPERATIVE PURCHASING	\$16,056,011
426 4M	Drug Testing Equipment and Kits - SUBJECT TO COOPERATIVE PURCHASING	\$16,751,394
426 4N	Criminal Investigative Equipment and Supplies - SUBJECT TO COOPERATIVE PURCHASING	\$2,211,457
426 4Q	Vehicle Monitor (Tracking) Systems - SUBJECT TO COOPERATIVE PURCHASING	\$4,448,022
426 4S	Closed Circuit Surveillance Systems - SUBJECT TO COOPERATIVE PURCHASING	\$47,296,853
426 5A	Aircraft Armoring and Ancillary Services - SUBJECT TO COOPERATIVE PURCHASING	\$5,196,199
426 5B	Armored Vehicles, Vehicle Armoring Services, Wheeled Vehicles - SUBJECT TO COOPERATIVE PURCHASING	\$13,258,288
426 6	Law Enforcement and Security Training - SUBJECT TO COOPERATIVE PURCHASING	\$16,208,680
426 7	Professional Law Enforcement Services - SUBJECT TO	\$0

	COOPERATIVE PURCHASING	
426 99	Introduction of New Services/Products related to Law Enforcement and Security Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$36,838,628
465 8	Flood Control Equipment - Traditional and Alternative Approaches - SUBJECT TO COOPERATIVE PURCHASING	\$2,243
465 9	Medical/ Rescue Kits - SUBJECT TO COOPERATIVE PURCHASING	\$138,784
465 10	Emergency Patient Transportation and Immobilization Devices - SUBJECT TO COOPERATIVE PURCHASING	\$3,485,249
465 11	Fire Extinguishing/Suppressing Products, Retardant, Foams and Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$10,291,573
465 17	Firefighting Distress/Signal Devices and Heat Sensing Devices - SUBJECT TO COOPERATIVE PURCHASING	\$4,733,351
465 19	Firefighting and Rescue Tools, Equipment and Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$3,681,682
465 22	Breathing Air Equipment, Inhalator Devices, Respiratory Protection Products, Related Support Items and Solutions - SUBJECT TO COOPERATIVE PURCHASING	\$55,967,879
567 4	Helicopter Equipment and Products for Search and Rescue and Firefighting Applications - SUBJECT TO COOPERATIVE PURCHASING	\$5,758,373
567 8	Burning Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$45,091
567 15	Hoses, Valves, Fittings, Nozzles, Couplings and Related Accessories. Hoses - SUBJECT TO COOPERATIVE PURCHASING	\$3,569,246
567 99	Introduction of New Products and Services relating to Firefighting and Rescue Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$2,776,449
633 1	Gloves - Industrial, Work and Cold Weather Gloves - SUBJECT TO COOPERATIVE PURCHASING	\$3,024,449
633 4	Protective Worksuits, Waterproof, Chemical and Electrical Safety. Jackets, Coats and Hoods - SUBJECT TO COOPERATIVE PURCHASING	\$234,805
633 6	A Protective Worksuits, Waterproof, Chemical and Electrical Safety - SUBJECT TO COOPERATIVE PURCHASING	\$2,999,647
633 6A	Emergency Response/Hazmat Clothing and Related Products - SUBJECT TO COOPERATIVE PURCHASING	\$1,508,038
633 15	Rainwear. Lightweight Rainwear - SUBJECT TO COOPERATIVE PURCHASING	\$531,038
633 16	Footwear. Men's Over-the-Sock Boots (Work, Uniform, Sport) and Women's Over-the-Sock Boots (Work, Uniform, Sport) - SUBJECT TO COOPERATIVE PURCHASING	\$9,148,252
633 18	Footwear. Men's or Women's Overshoes, Rubber - SUBJECT TO COOPERATIVE PURCHASING	\$676,127
633 19	Footwear. Men's Safety Toe Shoes or Boots and Women's Safety Toe Shoes or Boots - SUBJECT TO COOPERATIVE PURCHASING	\$5,478,830

633 21A	Shipboard/Aircraft Anti-Exposure Immersion Clothing Not Otherwise Covered - SUBJECT TO COOPERATIVE PURCHASING	\$7,026,591
633 22	Extreme Cold Weather Clothing. Coats, Jackets, Vests, Hoods and Hats - SUBJECT TO COOPERATIVE PURCHASING	\$34,874,149
633 23	Extreme Cold Weather Clothing. Overalls, Coveralls, Pants, Insulated - SUBJECT TO COOPERATIVE PURCHASING	\$8,437,494
633 25	Footwear. Boots, Insulated, Waterproof, Extreme Cold Weather - SUBJECT TO COOPERATIVE PURCHASING	\$760,313
633 26	Special Purpose Work clothes. Disposable Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$568,254
633 27	Special Purpose Work clothes. Coveralls, General Purpose, Detainee Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$2,190,086
633 30	Structural Fire Fighting Clothing. Coat, Turnout; Trousers - SUBJECT TO COOPERATIVE PURCHASING	\$5,444,642
633 30A	Structural Fire Fighting Clothing. Coat, Turnout, Proximity; Trousers, Proximity; Helmets, Proximity - SUBJECT TO COOPERATIVE PURCHASING	\$6,004,945
633 32	Structural Fire Fighting Clothing. Boots, Bunker and Hip - SUBJECT TO COOPERATIVE PURCHASING	\$633,569
633 33	Structural Fire Fighting Clothing. Gloves - SUBJECT TO COOPERATIVE PURCHASING	\$661,196
633 35	Structural Fire Fighting Clothing. Protective Hoods - SUBJECT TO COOPERATIVE PURCHASING	\$70,141
633 37	Structural Fire Fighting Clothing. Fire Fighter's Station Wear - SUBJECT TO COOPERATIVE PURCHASING	\$383,249
633 38	Wildland Fire Fighting Clothing - Personal Protection. Shirts and Pants (BDU's) NFPA 1977 Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$1,378,292
633 39	Wildland Fire Fighting Clothing - Personal Protection. Brush Shirts, Pants, Coats, Jackets, Jumpsuits - NFPA 1977 Compliant. Shirts, Pants, coats, Jumpsuits, coveralls - Flame Resistant. Not NFPA Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$242,149
633 40	Flotation Devices. Personal Flotation Devices, Coast Guard Approved Under 46 CFR 160.064; and Personal Flotation Devices Not Coast Guard Approved - SUBJECT TO COOPERATIVE PURCHASING	\$3,257,317
633 43	Wildland Fire Fighting Clothing - Personal Protection. Helmets, Safety, Wildfire - NFPA 1977 Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$649,132
633 45	Wildland Fire Fighting Clothing - Personal Protection. Helmets, Safety, Electrical Construction (Welder's) - SUBJECT TO COOPERATIVE PURCHASING	\$961,597
633 47	Security Wear, EMS Clothing and Related Products - SUBJECT TO COOPERATIVE PURCHASING	\$2,336,737
633 48	High Visibility, Reflective Safety Products - SUBJECT TO COOPERATIVE PURCHASING	\$2,720,261

633 49	Medical/Hospital Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$31,627
633 50	Industrial Work Shirts and Pants - SUBJECT TO COOPERATIVE PURCHASING	\$632,206
633 51	Concealment Clothing, Camouflage Clothing and BDU's - SUBJECT TO COOPERATIVE PURCHASING	\$73,226
633 52	Miscellaneous Footwear Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$9,807
633 60	Miscellaneous Undergarments for use with Special Purpose Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$209,373
633 61	Special Purpose Clothing not elsewhere covered under this solicitation - SUBJECT TO COOPERATIVE PURCHASING	\$455,218
633 70	Cool/Hot Products - SUBJECT TO COOPERATIVE PURCHASING	\$4,218
633 99	Introduction of New Products/Services relating to Special Purpose Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$16,450,002